

K Y]`Ua `F \Y]b.` =bX]gW\ Y`9fn]Y\Yf]bbYb  
ZØf`? ]hUg` `9]b`bYi Yf  
< cZZbi b[ ggW\ ]a a Yf°

≠`K Y]`Ua `F \Y]b`k YfXYb`UV`&\$&+` ]bX]gW\ Y`9fn]Y\Yf]bbYb  
Ui g[ YV]`XYhž`i a `: UW\ \_fÀZhYa Ub[ Y` ]b`? ]hUg`ni `VY\_Àa dZYb"



K Y]`Ua `F \Y]bž`8Yi hgW\`UbX`!`≠`K Y]`Ua `F \Y]b`\Uh`X]Y  
GhUXhj Yfk U`hi b[ `Y]b`]bbcj Uh]j Yg`D]`chdfc`Y`\_h]bg`@YVYb`[ Yfi ZYbž  
i a `XYa `: UW\ \_fÀZhYa Ub[ Y` ]b`XYb`? ]hUg`Ybh[ Y[ Ybni k ]f`\_Yb"  
; Yd`Ubh]`ghž`]bX]gW\ Y`: fUi Yb`ni `ei U`]Z]n]YfYb`i bX`U`g  
9fn]Y\Yf]bbYb` ]b`gh`Xh]gW\ Yb`? ]bXYfhU[ Yggh`ÀhhYb`Y]bni`gYhnYb"  
N]Y` ]gh`Ygž`%)`≠`XYf]bbYb`Ui`gni`V]`XYbž`X]Y`VYfY]hg`ØVYf`Y]bY  
5i`gV]`Xi`b[ `gck` ]Y`8Yi`hgW\`\_Yb`bh]ggY`Ui`Z`6`&!`B]j`YUi`j`YfZØ[`Yb  
a`ØggYb`"9]b`Yb`hgd`fYW\ Yb`XYg`5i`gV]`Xi`b[`ga`cXY`ž`XUg`g]W\  
VYfY]hg`VY]`XYf`5i`gV]`Xi`b[`j`cb`A`Yhn[`Yfb`VYk`À`fh`\Uhž`gc`Ui`Z  
X]Y`9fn]Y\Yf]bbYb!5i`gV]`Xi`b[`ØVYfhfU[`Yb`k`YfXYb`"  
C`VYfVØf[`Yfa`Y]ghYf]b`8]UbU`Gh`ÖW`\_Yf`f`7`8`I`Ł`ghY`\h`\]bhYf`X]YgYa  
J`cf`\UVYbž`XUg`Ui`W\`j`cb`BUW`VUf[`Ya`Y]b`XYb`k`]Y`;`fYbnUW\`!

K m\`Yb`i bX`6]bnYb`gck ]Y`XYf`9j Ub[ Y`]gWXYb`? ]fWXY`i bhYfghØhnh  
k ]fX" GK F`VYf]WXYhYhZ`XUgg`X]Y`5i gV]`Xi b[ `&\$&+`VY[ ]bbYb`gc`"

I a`X]Y`E i U`]Z]n]Yfi b[ `ni` [ Yk`Å\`f`Y]ghYbž`a ØggYb`X]Y`]bX]gWXYb  
6Yk YfVYf]bbYb`ni j`cf`]b`ϕX]Yb`a ]h?`]bXYfb`[ YUfVY]hYh\`UVYbž  
[ YZc`[ hij`cb`Y]bYa`bYi`ba`cbUh][ Yb`DfU`\_h]\_i a`]b`Y]bYf`XYi hgWXYb  
? ]hU`i bX`ni g`Åh`]WXYb`GdfUW`\_i fgYb" `8 ]Y`ϕ]h]Uh]j Y`ghY`h`ja  
?cbhYI`h`Y]bYg`Yf\`Ø\`hYb`6YXUfZg`Ub` : UW`\_f`ÅZhYb`]b`XYf  
ZfØ`\_]bX`]WXYb`6]`Xi b[ `]b`6UXYb!K ØfhYa`VYf[ " `8 ]Y` ; Yk Yf`\_gW`UZh  
9fn]Y\`i b[ `i bX`K ]ggYbgW`UZh`fi 9K Łj`YfhYhYb`Xi fW`<`Y]`\_Y  
<`Yffa`Ubbž`\`YVh`X]Y`F`Y`Yj`Ubn`XYf`Y`Ya`YbhUfYb`6]`Xi b[ `Yfj`cf  
i bX`Ya`dZ]Y`\`hZ`XUgg`GdfUW`YI`dYfh]bbYb`i bX`!YI`dYfhYb`gck ]Y  
? ]bX`Y]hgd`ÅXU[ c[ ]bbYb`ni`fi`bhYfghØhni b[ `XYf`?]hUhYUa`g  
\`YfUb[ Ync[ Yb`k`YfXYb`gc`hYb"

## < YfUi gZcfXYfi b[ Yb`]a`6]`Xi b[ gVYfY]W

8Yf` : UW`\_f`ÅZhYa`Ub[ Y`]a`6]`Xi b[ ggY`\_hc`f`k ]fX`]a`a`Yf  
XfÅb[ YbXYf" `5i Z[ fi bX`j`cb`DYfgcbU`Yb[ d`ÅggYb`f]g\_]YfYb`j` ]Y`Y  
? ]hUgž`Ub`\`fY`6Y`Ughi b[ g[ fYbnYb`ni`ghc»`Yb" `8 ]Y`GhUXh`K`Y`]`Ua  
F`Y]b`fYU[ ]Yfh`Ui`Z`X]YgY`<`YfUi`gZcfXYfi`b[ Ybž`]bXYa`g]Y`X]Y  
Ni`gUa`a`YbUfVY]h`a`]h`k`Y]hYfYb`?`ca`a`i`bYb`]b`ϕX]Yb`]bhYbg]j`]Yfhž  
i`a`X]Y`5bk`YfVi`b[ `j`cb` : UW`dYfgcbU`Ui`g`XYa`5i`g`UbX`ni  
i`bhYfghØhYb" `6UX]gW`Y`NY]hi`b[ `VYf]WXYhYh`j`cb`XYb`YfghYb  
ϕZcfa`Uh]cbYbž`X]Y`]a`?`i`hi`fi!ž`Gdcfh`i`bX`J`Yfk`U`hi`b[ gUi`ggW`i`gg  
df`ÅgYbh]Yfh`k`i`fXYb"

8]Y`B`chk`YbX][`\_]Y]h`gc`W`Yf`A`U»`bU\`a`Yb`k`]fX`Ui`W`Xi`fW`8`UhYb  
XYg` : UW`\_f`ÅZhYa`cb]hc`f]b[ g`XYg`6i`bXYga`]b]ghYf]i`a`g`ZØf`5fVY]h  
i`bX`Gcn]U`Yg`f`b`A`5GŁ`i`bhYfghf]WXYb" `8 ]YgYg`a`cb]hc`f]b[ `VYk`YfhYh  
X]Y`5fVY]hga`Uf`\_hghf`Øa`Y`i`bX`dfc[ bcgh]n]Yfh` : UW`\_f`ÅZhYVYXUfZY`ZØf  
X]Y`\_ca`a`YbXYb`ϕ\`fY" `6YgcbXYfg`]b`ghfi`\_hi`fgW`k`UWXYb  
F`Y[ ]cbYb`nY][ Yb`g]W`9b[ d`ÅggYž`X]Y`Xi`fW`X`Yb`XYa`c[ fUZ]gWXYb  
K`UbXY`gck ]Y`Xi`fW`j`YfgW]YXYbY`[ YgY`gW`UZh]WXY` : U`\_hc`fYb  
j`Yfgh`Åf`\_h`k`YfXYb" `6A`5G`\`YVh]b`gY]bYb`5bU`mgYb`\`Yfj`cfž`XUgg  
X]Y`Ni`k`UbXYfi`b[ `i`bX`Y]bY`Yf\`Ø\`hY`9fk`YfVgbY][ i`b[ `X]Y  
fØW`\_`Ài`Z[ Y`5bnU\`U`b`9fk`YfVgdYfgcbYb`b]W`h`j`c`gh`ÅbX][  
\_ca`dYbg]YfYb`\_ØbbYb"

# Ni \_i b Zhgc f]Y b h]Y fhY '5 b gÀ hnY

⇒ 'F U\ a Yb'XYf''Ub[ Zf]gh][ Yb'D`Ubi b[ 'gc`hYb'ghfUhY[ ]gWXY  
 BYi Ui gf]W\hi b[ Yb']b'XYf'K Y]hYfV]'Xi b[ 'i bX' i a gW\i 'i b[  
 VYfØW\_g]W\h][ h'k YfXYbž'i a 'XYb'VYghY\YbXYb'A Ub[ Y`Ub  
 : UW\_fÀZhYb'ni 'VY\YVYb"'8]Y'9f[ YVb]ggY'XYg  
 : UW\_fÀZhYa cb]hcf]b[ g'nY][ Ybž'XUgg'X]Y'9bhk ]W\_`i b[ 'j cb  
 Dfc[ fUa a Yb'ni f'9f\Ø\i b[ 'XYf'9fk YfVgei chY']bgVYgcbXYfY'VY]  
 : fUi Yb' i bX'À'hYfYb'5fVY]hbY\ a Yfb'YbhgWXY]XYbX'gY]b'\_ØbbhY"  
 5i ZX]YgY'K Y]gY'\_Ubb'X]Y'GhUXh'K Y]'Ua 'F\Y]b'b]W\h'bi f'XYa  
 6YXUfZ'Ub'9fn]Y\Yf]bbYb'VY[ Y[ bYbž'gcbXYfb'Ui W' ]bg[ YgUa h'ni f  
 GhUV]'hÀh'XYg'5fVY]hga Uf\_hYg']b'XYf'FY[ ]cb'VY]hfU[ Yb"

8]Y' ð]h]Uh]j Y'ni f'5i gV]'Xi b[ 'j cb']bX]gWXYb'9fn]Y\Yf]bbYb']gh  
 gca ]h'b]W\h'bi f'Y]b'GWf]h'ni f'@Øgi b[ 'Y]bYg'U\_i hYb'DfcV`Ya gž  
 gcbXYfb'\_ØbbhY'Ui W'U`g'A cXY`ZØf'UbXYfY'GhÀXhY'X]YbYbž'X]Y  
 À\b`]WXY'<YfUi gZcfXYfi b[ Yb']a '6YfY]W'XYf'ZfØ\\_]bX`]WXYb  
 6]'Xi b[ 'i bX'XYf': UW\_fÀZhY[ Yk ]bbi b[ 'a Y]ghYfb'a ØggYb"

8YhU]`g	
C fh	K Y]'`Ua 'F\Y]bž'8Yi hgW\`UbX
E i Y`Yb	<ul style="list-style-type: none"> <li>• k k k "gk f"XY</li> <li>• k k k "VUX]gWXY!nY]hi b[ "XY</li> <li>• k k k "Va Ug"XY</li> </ul>

6Ygi WXYb'G]Y'i bg'Ui Z.'b!U[ "bYh