

GYb]cf]b`bUW\ : U\ ffUXi bZU``]b`A ]hhY  
gW\ k Yf`j Yf`Yhnh` `Dc`]nY]`Yfa ]hhY`h°

9]b` , \*!`Ä\ f][ Yf`A Ubb`k i fXY`]b`6Yf`]b!A ]hhY`j cb`Y]bYa  
F UXZU\ fYf`Ub[ YZU\ fYb`"9f`Yf`]hh`Y]bY` < ØZj Yf`Yhni b[ `i bX  
k ]fX`]a `? fUb`\_Yb\Ui g`VY\UbXY`h"



A ]hhY`ž`6Yf`]b`ž`8Yi hgW\`UbX`!`5a` \Yi h][ Yb`J cfa ]hhU[ ` \_Ua` `Yg`]b  
6Yf`]b!A ]hhY`ni` `Y]bYa` `VYXUi Yf`]W\Yb`J cfZU``ž`XYf`X]Y` ; Ya` ØhYf`XYf  
5bk`c\`bYf`i bX`DUggUbhYb`VYk`Y[ h`9]b` , \*!`Ä\ f][ Yf`A Ubb`k i fXY  
[ Y[ Yb`%\$`" \$`i` \f`j cb`Y]bYa` : U\ ffUXZU\ fYf`Ub[ YZU\ fYb`ž`U`g`Yf  
j`ca` `J]fW\ck`k`Y[ `Ui`Z`XUg`5`YI`UbXYfi`ZYf`]YZ`8Yf`" \*!`Ä\ f][ Y  
F UXZU\ fYf`k`Uf`]b`F`]W\hi`b[ `<`i`a`Vc`Xh!`<`UZyb`i`bhYfk`Y[ gž`U`g`Yg`ni`f  
?`c``]g]cb`\_Ua`"8Yf`GYb]cf]gh`Øfnh`Y`VY`]XYa` `Ni`gUa`a`Ybghc`»`i`bX  
nc[ `]g]W\`XUVY`]Y]bY`<ØZj`Yf`Yhni`b[ `ni`"FYhhi`b[ g\_`f`ÄZnY`VfUW\hYb  
]\b`i`a` [ Y\YbX`ni`f`ghUh]cb`ÄfYb`6Y\UbX`i`b[ `]b`Y]b`?`fUb`\_Yb\Ui`g`  
8Yf`J`Yf`\_Y\fgYfa`]hhi`b[ gX]Ybgh`XYf`Dc`]nY]X]fY`\_h]cb` )` \Uh`VYfY]hg  
X]Y`i`bhYfgi`W\i`b[ Yb`XYg`J`cfZU``g`Ui`Z[ Ybca`a`Ybž`i`a` `X]Y`[ YbUi`Yb  
l`a`gh`ÄbXY`ni` ` \_`ÄfYb`ž`k`]Y`6]`X`VYf]W\hYh"

Gc`WXY`I bZ`Y`k YfZYb`cZij ]Y`Y` : fU[ Yb`Ui Z`gck c`fYWX`h]WX`U`g  
Ui WX`ZØf`X]Y`6YhfcZZYbYb`"9]b`nYbhfU`Yf`5gdY`\_h]gh`X]Y  
J YfdZ]WX`hi b[ `U`Yf`6YhY`][ hYbž`Ua` `I bZU`c`fh`ni `V`Y]VYb`"Gc`hY  
XYf`F UXZU`fYf`]a` `J cfZY`X`Ua` `I bZU`c`fh[ YZc`Yb`gY]bž`a UWX`h`Yf  
g]WX`ghfUZ`Ufž`XU`X]Yg`U`g` : U`fYfZi WX`h[ Ya` Å» `z`%(`&`Gh` 6`[ `]`h"  
5i WX`XUg`I bhYf`UggYb`j cb`<`]ZY`Y]ghi b[ Yb`\_Ubb`fYWX`h]WX`Y  
?cbgYei YbnYb`bUWX`g]WX`n]Y`Ybž`k ]Y`Ub`k U`h`XY`Yf`Åi`hYfh`

## F YWX`h`]WX`Y`F U`a` YbVYX]b[ i b[ Yb

8]Y`G]hi Uh]cb`bUWX`Y]bYa` `I bZU`c`]gh`c`Zi`Ub[ YgdUbb`h`  
: U`ffUXZU`fYf`g]bX`j YfdZ]WX`hYhž`VY]`YXYf`5fhj`cb`?c`][g]cbž`gY]`Yg  
a`h`Y]bYa` `5i hc`c`XYf`Y]bYa` `: i`» [ Åb[ Yfž`Ua` `I bZU`c`fh`ni `V`Y]VYb`  
i bX`[ Y[ YVYbYbZU`g`X]Y`?cbhU`\_hXUhYb`Ui`ghUi`gWX`Yb`"8]Yg`[ `]`h  
VYgcbXYfgž`k Ybb`Y`a` UbX`j Yf`Ymh`k`]fX`"I bhYf`UggYbY  
<`]ZY`Y]ghi b[ `]gh`b]WX`h`bi`f`a` cfU`]gWX`ZfU[ k`ØfX][ ž`gcbXYfb`Ui`WX  
fYWX`h]WX`fY`Yj`Ub`h`i`bX`\_Ubb`ni`Yhk`Ug`GdUbbYbXYa` `ZØ`fYbž`k`]Y  
j`Yfk`cffYbYb` ; YgWX]WX`hYb`XUfØVYfž`k`]Y`c`Zi`I bZ`Y`j`cf`\_ca` a`Yb  
i`bX`k`Ug`XUVY]`ni`VYUWX`hYb`]gh`

9]b`k`Y]hYfYf`]bhYfYggUbhYf`Di`b`\_h]gh`X]Y`<`UZhi`b[ `]`b`a`UbWX`Yb  
: Å`Yb`\_ØbbYb`5i`hcZU`fYf`c`XYf`F`UXZU`fYf`Ui`WX`VY]  
VYfØ`fi`b[ `g`cgYb`I`bZ`Y`b`ni`f`J`YfUbhk`cfhi`b[ `]`Ync[ Yb`k`YfXYb`"  
8]Yg`]gh`VYgcbXYfg`k`]WX`h][ `ZØf`U`Y`6YhY`][ hYbž`XYbb`XYf  
F`UXZU`fYf`\_ØbbhY`Y]bYb`[ `fØ»`YfYb`<`UZhi`b[ `gUbhY]`hfU[ Ybž`k`Ybb`Yf  
[ Y[ Yb`J`Yf`\_Y`fgfY[ Y`b`j`Yfghc»`Yb`\_Uh`<`]Yf`\_ca` a`Yb` : U`\_hYb`]bg  
Gd]Y`ž`X]Y`]b`I`fhY]`Yb`k`]Y`]a` `: U`j`cb`Y]bYa` `F`UXZU`fYf`Yfk`Å`bh  
k`i`fXYbž`XYf`c`b`Y`Ui`gfY]WX`YbXYg`@]WX`h`i`bhYfk`Y[ `g`k`Uf`i`bX  
XYg`U`V`]b`Y]bYb`I`bZU`c`j`Yfk`]W`\_Y`h`k`i`fXYž`k`]Y`  
: UW`Ub`k`U`hgi`WX`Y`Ui`ZnY][`h`

## 9]b`5i`Zfi`Z`ni`f`5`WX`hgUa`\_Y]h

I`a`gc`WXY`hfU[ `]gWX`Yb`I`bZ`Y`Y]b`Ni`\_i`bZhi`ni`j`Yfa`Y]XYbž`]gh`Yg`ZØf  
U`Y`J`Yf`\_Y`fghY]`bY`a`Yf`k`]WX`h][ ž`fØW`g]WX`hgj`c`ni`gY]b`i`bX`g]WX  
Ub`X]Y`J`Yf`\_Y`fgfY[ Y`b`ni`\_`U`hYb`"F`UXZU`fYf`gc`hYb`XYb`F`UX`k`Y[  
bi`hnYbž`k`Ybb`j`cf`UbXYbž`i`bX`XUfUi`Z`UWX`hYbž`XUgg`g]Y`b]WX`h  
Xi`fWX`]`f`Y][ YbYg`J`Yf`U`hYb`UbXYfY`[ YZ`fXYb`": i`» [ Åb[ Yf

k ]YXYfi a `gc`hYb`g]W`VYk i ggh'gY]bž'XUgg`Ui W`g]Y`Ui Za Yf\_gUa  
 gY]b`a ØggYb"G]WYf\Y]h[ Y\hj cfž'i bX`Y]b`k Yb][ `a Y\ f  
 5W`hgUa \_Y]h`\_Ubb`J Yf`Yhni b[ Yb`i bX`i bZ`Y`j Yf\]bXYfb"

⇒ b`5bVYhfUW`h`XYf`G`W`k YfY`XYf`<ØZhj Yf`Yhni b[ Ybž`X]Y`XYf  
 , \*!`Å\ f][ Y`Yf`]hYb`\Uhž`\cZZYb`k ]f`Ui ZY]bY`gW`bY`Y`; YbYgi b[  
 i bX`XUgg`gc`W`Y`J cfZ`Y`b]W`h`ni f`; Yk c\b\Y]h`k YfXYb`"9g`V`Y]Vh  
 ni`\cZZYbž`XUgg`X]Y`9fa ]h`i b[ gYf[ YVb]ggY`XYf`Dc`nY]`VU`X`@]W`h  
 ]bg`8i b\_Y`Vf]b[ Yb`i bX`ni f`5i Z\_`Åfi b[ `VY]hfU[ Yb"

8YhU]`g	
C fh	A ]hY ž`6Yf`]bž`8Yi hgW`U`bX
E i Y`Yb	<ul style="list-style-type: none"> <li>• k k k "V]`X"XY</li> <li>• k k k "Ub k U`h"XY</li> <li>• k k k "ZUW`Ub k U`hgi W`Y"XY</li> </ul>

6Ygi W`Yb`G]Y`i bg`Ui Z.`b!U[ "bYh