

F YW\ hgfUX]_U`Y`I bfi \ Yb`]b`8 fYgXYb.
Dc`]nY]`Yfa]hhY`h`bUW\ `Dfc hYghYb

5_hi Y`Y`Dc`]nY]VYf]W\ hY`Ui g`8 fYgXYb`Ua` '\$&"\$*"&\$&).
J YfgUa a`i b[Ybž`9]bVfØW\ Yž`F Ui VØVYfZÄ`Y`i bX
J Yf\ UZhi b[Yb`dfÄ[Yb`X]Y`GhUXh"

8 fYgXYb!5`hghUXhž`8 Yi hgW\ `Ub X`!`5a`'&"'† b]`&\$&) `k i fXYb`]b
8 fYgXYb`a`Y`fYfY`J cfZÄ`Y`fY[]ghf]Yfhž`X]Y`gck c\`XYb`6YfY]W\`XYf
ÖZZb`h]W\ Yb`G]W\ Yf\Y]h`U`g`Ui W\`X]Y`5_hj]]hÄhYb`XYg`dc`]h]gW\ Yb
9l hfYa]ga`i`g`VYhfYZZYb``8]YgY`9fY][b]ggY`k i fXYb`]cb`XYf`Dc`]nY]
XYhU]`Yfh`Ui Z[YUfVY]hYhž`k cVY]`Y]b`VYgcbXYfYf`GW\ k Yfdi b_h`Ui Z
i bUb[Ya`Y`XYhY`J YfgUa a`i b[Yb`XYg`fYW\ hYb`GdY`hfi a`g[Y`Y[h
k i fXY"

5a`GcbbhU[`j YfgUa a`Y`hYb`g]W\`nk]gW\ Yb`) \$`i bX`+\$`DYfgcbYb
XYg`fYW\ hYb`GdY`hfi a`g`i bUb[Ya`Y`XYh`Ui Z`XYa`BYi a`Uf`hi bX
nc[Yb`ni a`H\YUhfYd`Uhm" `8 UVY]`Y`hYb`g]Y`6UbbYf`a`]h
Ui g`ÄbXYfZY]bX`]W\ Yb`DUfc`Yb`]b`XYb`<`ÄbXYb`i bX`nØbXYhYb
Dmfc hYW\ b]_``8]Y`Dc`]nY]`Yfa]hhY`h`k Y[Yb`XYg`J YfXUW\ hg`Ui Z`Y]bYb
J Yfg`h`»`[Y[Yb`XUg`J YfgUa a`i b[g[YgYhm`gck]Y`XUg
GdfYb[ghcZZ[YgYhm`Gc`W\ Y`J cfZÄ`Y`g]bX`]b`GUW\ gYb`b]W\ h
i b[Yk`Ø`b`]W\ ž`k c`fUgg]gh]gW\ Y`i bX`Ui g`ÄbXYfZY]bX`]W\ Y
GhfUZhUhYb`]b`XYb`Y`hnhYb`š\`fYb`ni [Ybca`a`Yb`\UVYb```VYf`+\$
DfcnYbh`XYf`HÄhYf`U[]YfYb`]b`; fi ddYb`i bX`ghY`Yb`\Äi Z[`i bhYf
5`_c`c`Y]bZi ggž`k Ug`X]Y`; YZÄ`f`]W\ _Y]h`gc`W\ Yf`Ni gUa a`Yb`Øb`ZhY
Yf\`Ø`hž`k]Y`g`dV`"XY`VYf]W\ hYh"

? f]a]b U`]hÄh`]b`8 fYgXYb

Ni gÄhm`]W\`ni`XYb`Yl hfYa]gh]gW\ Yb`5_hj]]hÄhYb`[UV`Yg`nU`\fY]W\ Y
UbXYfY`_f]a]bY`Y`J cfZÄ`Y`]b`XYf`GhUXh```Ø`XYf`BUW\ h`ni a`

GcbbhU['k i fXY 'j b 'Y]b 'Y 'H]YZ[UfU[Y 'Ub 'XYf '@Y]gb][Yf 'GhfU» Y
Y]b[YVfcWYbž'VY]'XYa 'X]Y 'GY]hYbgWY]VY 'Y]bYg'A YfWXYg
Y]b[YgW'U[Yb 'i bX 'Y]bY '< UbXhUgWY 'Ja 'K Yfh'j cb 'Yhk U') '\$\$ '9i fc
Yb'k YbXYh'k i fXY''Ni XYa 'XfUb[Yb 'i bVY_UbbhY 'j b 'Y]b
6Øfc[YVÄi XY 'Ub 'XYf '? 'Y]ghghfU» Y 'Y]b 'i bX 'Xi fW'gi W'hYb 'X]Y
FÄi a 'j]W'_Y]hYbž'k cVY]i b_'Uf 'V 'Y]Vhž'cV 'Yhk Ug[Yghc '\ 'Yb 'k i fXY''

• K Y]hYfY 'J cfZÄ''Y.

- 9]b '&\$!Ä\ f][Yf 'k i fXY 'j b 'XYf 'BUW'h'ni 'GUa ghU[
j cb 'XfY]'A ÄbbYfb 'a]h'Y]bYa 'A YggYf 'VYXfc '\ h'i bX
VYfUi Vh"
- Dc `]n]ghYb 'k i fXYb 'VY]'Y]bYa ' , VYf[f]ZZ]b 'XYf
Yi » YfYb 'BYi ghUXh'Ub[Y[f]ZYb"
- ð 'XYf 'DfU[Yf 'GhfU» Y '_Ua 'Yg'ni 'Y]bYf 'FY]n[Ug!
5hhUW_Yž'X]Y 'XfY]'J Yf 'YhnhY 'ni f': c`[Y '\UhhY"
- 8 Ug 'J Yfga U» 'Ub'; Yk U'h'hUhYb 'j b 'GUW'gYb 'j]gh '\ cW
) ž ' ; Yk U'h'hUhYb 'dfc '%\$ '\$ '\$ '\$ '9]bk c '\ bYf 'ja 'Ä\ f
&\$%) ž'k Ug]a 'J Yf['Y]W'ni 'UbXYfYb 'cghXYi hgWYb
6i bXYg'ÄbXYfb 'dfÄ[bUbh]ghž]bZcfa]Yfh'g'dV"XY"

⇒ F U\ a Yb 'XYf 'U''[Ya Y]bYb 'G]W'Yf '\ Y]hg 'U[Y 'j b 'GUW'gYb 'j]gh'ni
VYa Yf_Ybž'XUgg?'ØfdYfj Yf 'Yhni b[Yb 'X]Y '\Äi Z[ghYb'; Yk U'h'hUhYb
XUfghY''Yb''F Ui VØVYfZÄ''Y'i bX '9fdFYggi b[Yb '_ca a Yb 'gY'hYbYf
j cf''8YbbcW'V 'Y]Vh'X]Y 'Gcf[Y'i a 'fYW'hgYI hfYa Y '5_h]j]hÄhYb 'i bX
[Yk U'h'hÄh][Y '5i gY]bUbXYfgYhni b[Yb 'nk]gWYb 'i bhYfgW]YX`]WYb
dc`]h]gWYb '@U[Yfb 'U_i h''9i hfYa]gh]gWY'; Yk U'h'hUhYb 'g]bX 'cZi'a]h
8Ya cbghfU]cbYb 'XYf 'BD8 'i bX 'Ä\ b`]WYb'; fi dd]Yfi b[Yb
j YfVi bXYb"

5_hi Y''Y '@U[Y 'i bX 'A U» bU\ a Yb

8]Y 'Dc `]nY]'j b '8fYgXYb '\Uh]b 'XYb 'YhnhYb 'K cWYb 'i bX 'A cbUhYb
j YfghÄf_h'A U» bU\ a Yb '[Y[Yb 'gc 'WY '_f]a]bY''Yb '5_h]j]hÄhYb
Yb'k]W_Y'h''8]Y': YghbU\ a Y 'Y]bYg '&'!Ä\ f][Yb 'A UbbYg'Ua
<Ui dhVU\ b \ cZUi Z[fi bX 'Y]bYg 'Yi fcdÄ]gWYb '< UZhVYZY\ `g
j YfXYi h]W'h'X]Y 'i a ZUggYbXYb '6Ya Ø\i b[Ybž'?f]a]bU'hÄh'i bX
9i hfYa]ga i g'YZZY_h]j 'ni 'VY_Äa dZYb''8]YgY 'A U» bU\ a Yb 'g]bX
YggYbn]Y''ž'i a 'X]Y 'G]W'Yf '\ Y]h'XYf '6Øf[Yf 'j b '8fYgXYb 'i bX '[Ubn

GUWAgYb`ni`[Yk Å\f`Y]ghYb"

Ni`XYb`k`Y]hYfYb`J`cfZÄ`Yb`X]YgYf`K`cWY`nÄ`Yb`Ui`W`a`Y\`fYfY`
J`Yf`_`Y\`fgi`bZÄ`Y`a`]h`J`Yf`Y`hnhYbž`XUfi`bhYf`Y]b`gWk`YfYf`i`bZU`
gck`]Y`XYf`8]YVghU\`j`cb`?`Ä`hYa`]hY`b`]a`K`Yfhj`cb`Yhk`U`&+`\$\$\$`
9i`fc`j`cb`Y]bYa`:`]fa`Yb[`Y`ÄbXY`"8]Y`Dc`]nY]`V`Y]Vhk`UWAgUa`i`bX`
gYhnh`U`Yg`XUfUbž`Ui`W`]b`Ni`_i`bZh`g]WYfni`ghY`Ybž`XUgg`X]Y`
GhfU»`Yb`8`fYgXYbg`ZØf`U`Y`6Øf[`Yf`g]WYf`V`Y]VYb"

| 8YhU]`g | |
|----------|---|
| C`fh | 8`fYgXYb!5`hghUXhž`8Yi`hgWk`UbX |
| E`i`Y`Yb | <ul style="list-style-type: none">• k k k "gUYWk`g]gWk`Y"XY• a`YX]YbgYfj`]Wk`"gUWk`gYb"XY• k k k "g`dV"XY |

6Ygi`Wk`Yb`G]Y`i`bg`Ui`Z`b!U[`"bYh